

2005 to 2008 Income Comparison

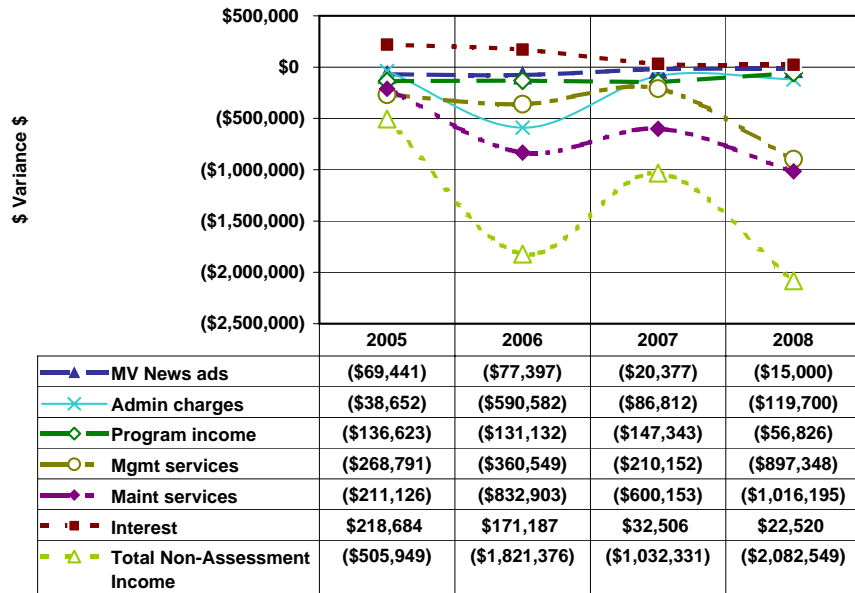
| Description | 2005 B | 2005 Audit | \$ 2005 Variance \$ | % 2005 Variance % | 2006 B | 2006 Audit | \$ 2006 Variance \$ | % 2006 Variance % |
|--|--------------------|--------------------|------------------------|----------------------|--------------------|--------------------|------------------------|----------------------|
| Assessment income | \$3,632,662 | \$3,664,605 | \$31,943 | 0.9% | \$3,679,774 | \$3,684,426 | \$4,652 | 0.1% |
| Advertising income | \$258,000 | \$188,559 | (\$69,441) | -26.9% | \$265,000 | \$187,603 | (\$77,397) | -29.2% |
| Administrative Charges | \$317,500 | \$278,848 | (\$38,652) | -12.2% | \$864,330 | \$273,748 | (\$590,582) | -68.3% |
| Class and recreation program income | \$690,412 | \$553,789 | (\$136,623) | -111.8% | \$675,000 | \$543,868 | (\$131,132) | -138.0% |
| Management and administrative service income | \$1,066,189 | \$797,398 | (\$268,791) | 5.1% | \$1,101,447 | \$740,898 | (\$360,549) | -78.0% |
| Maintenance and landscaping service income | \$1,555,252 | \$1,344,126 | (\$211,126) | -13.6% | \$2,130,735 | \$1,297,832 | (\$832,903) | -39.1% |
| Interest income | \$31,000 | \$249,684 | \$218,684 | 705.4% | \$32,700 | \$203,887 | \$171,187 | 523.5% |
| Total revenue | \$7,551,015 | \$7,077,009 | (\$474,006) | 547.0% | \$8,748,986 | \$6,932,262 | (\$1,816,724) | 171.0% |

| | 2007 Budget | 2007 Projected Actual | \$ 2007 Variance \$ | % 2007 Variance % | 2008 Budget | 2008 Observer Estimated | \$ 2008 Variance \$ | % 2008 Variance % |
|--|--------------------|--------------------------|------------------------|----------------------|--------------------|----------------------------|------------------------|----------------------|
| Assessment income | \$4,075,755 | \$4,086,136 | \$10,381 | 0.3% | \$4,825,785 | \$4,825,785 | \$0 | 0.0% |
| Advertising income | \$210,000 | \$189,623 | (\$20,377) | -12.9% | \$210,000 | \$195,000 | (\$15,000) | -7.1% |
| Administrative Charges | \$313,945 | \$227,133 | (\$86,812) | -39.5% | \$274,420 | \$154,720 | (\$119,700) | -43.6% |
| Class and recreation program income | \$620,320 | \$472,977 | (\$147,343) | -234.5% | \$532,050 | \$475,224 | (\$56,826) | -42.0% |
| Management and administrative service income | \$945,341 | \$735,189 | (\$210,152) | #DIV/0! | \$1,014,528 | \$117,180 | (\$897,348) | -169.9% |
| Maintenance and landscaping service income | \$1,386,648 | \$786,495 | (\$600,153) | -71.0% | \$1,716,195 | \$700,000 | (\$1,016,195) | -59.2% |
| Interest income | \$12,628 | \$45,134 | \$32,506 | 86.4% | \$14,900 | \$37,420 | \$22,520 | 151.1% |
| Total revenue | \$7,564,637 | \$6,542,686 | (\$1,021,951) | #DIV/0! | \$8,587,878 | \$6,505,329 | (\$2,082,549) | -170.7% |

2005 to 2008 Income Comparison

| Description | 2005 B | 2005 Audit | \$ 2005 Variance \$ | % 2005 Variance % | 2006 B | 2006 Audit | \$ 2006 Variance \$ | % 2006 Variance % |
|-------------|--------|------------|------------------------|----------------------|--------|------------|------------------------|----------------------|
|-------------|--------|------------|------------------------|----------------------|--------|------------|------------------------|----------------------|

Budget to Actual Variance Non Assessment Income 2005-2008



Assessment vs non Assessment Income

